



RETIREMENT CENTERS
OF THE UNITED CHURCH OF CHRIST, INC.

TELEPHONE
301-582-1626

FAX
301-582-4896

16107 ELLIOTT PARKWAY
P.O. BOX 250
WILLIAMSPORT, MD 21795-0250

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To Whom It May Concern:

I have worked with Mr. Ed Kosci in a consulting relationship for the last several months. His knowledge of that industry is second to none. Ed has a thorough knowledge of the currently available software products and their functionality. He also has an intimate knowledge on the background of the companies that produce this software and a good sense of the future direction of these companies. Ed uniquely couples those attributes with his thorough understanding of the operational functions of the long-term care industry and his technical understanding of these software products. This background is evident in the distinctive approach that Ed utilizes for the software selection process. The utilization of Ed's needs analysis approach can greatly expedite the software selection process.

I can truly say that Ed Kosci is indeed the "go to guy" when it comes to long-term care software.

Sincerely,

A handwritten signature in black ink that reads "Gary L. Recher". The signature is written in a cursive style.

Gary L. Recher
Director, Information Services
Homewood Retirement Centers