

Michael L. Crowder, MCSD
Director, Data Warehouse & Distributed Systems
IT Application Services Group
Beverly Enterprises, Incorporated
1000 Beverly Way
Fort Smith AR 72919

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Ed Koscic c/o
Edward Koscic & Associates

Ed,

I sincerely appreciate the assistance you have provided the Beverly Enterprises team in our research of long term care software vendors. The LTC research database you have provided has focused our search of the marketplace and pointed us toward the top contenders. It would have required 100's of hours for us to conduct the in-depth research on 40+ LTC software vendors that your database has provided. Your organization's research focuses on all the critical aspects involved in the selection of a long term vendor partner. Now we can focus our processes on the top 3-5 vendors and reduce our product selection time. I would highly recommend your services to any provider facing the daunting task of software selection.

Sincerely,
Michael L. Crowder, MCSD
Director, Data Warehouse & Distributed Systems
IT Application Services Group